



Lending Solutions Advisor

TCT Federal Credit Union

Full Time – Clifton Park

TCTFCU is interviewing for an *experienced credit union or banking Lending Solutions Advisor*. The purpose of the Lending Solutions Advisor is to help new and existing Members maximize the value of their relationship with TCT. This position will require warm outreach calls at times such as: reaching out during promotions, a Happy Birthday wish, a Check In, a Financial Health Check, follow up on specific mailings, congratulations on paying off a loan, etc. The position requires that services and functions be provided in a personal, professional and knowledgeable manner that supports TCT's philosophy of "Member First".

Applicants must have:

- High School Diploma.
- Minimum of two to three years of Member Service experience preferably in a credit union, bank, other financial institution, or an acceptable combination of education and experience necessary to gain the background knowledge to transact business effectively with members both internally and externally.
- A full understanding of our products and services and how each one might benefit our members.
- Up to date knowledge of all State and Federal regulations.
- Excellent listening, verbal, phone, listening & written communication skills. (Diplomacy, tact, empathy).
- Strong interpersonal, problem solving, multi-tasking, and leadership skills.
- Highly motivated and target driven.
- NMLS Registration number.
- Strong time management and organizational skills.
- Dependability.
- Ability to work in multiple computer applications including but not limited to Microsoft Office Suite and basic business machines.
- Ability to work independently and as part of a team.

TCT offers a competitive compensation plan; an enthusiastic team-oriented environment, an outstanding benefits package including: medical, dental, vision, life and disability, voluntary benefits, paid vacations, an extremely generous 401(K) plan, and much more! If you meet the above qualifications and would like to be considered for this position, please send your **resume** along with a **cover letter & salary requirements** to:

TCT Federal Credit Union
Attn: Human Resources
416 Rowland St. Ballston Spa, NY 12020
Or email to jobs@tctfcu.org
Or Fax to: 518-288-3751